

OPAP S.A. Interim Results For The Three and Nine Month Periods Ended September 30, 2005

- **Nine-month Revenues up 17.7% to €2,599.4m (2004: €2,209.4m)**
- **Nine-month Adjusted EBITDA up 6.5% to €484.8m (2004: €455.3m)**
- **Nine-month Adjusted Net profit up 13.2% to €316.2m (2004: €279.3m)**
- **Interim Dividend of €0.48 per share.**

ATHENS, Greece – November 17, 2005 – OPAP S.A. (OPAr.AT), the leading gaming company in Greece, today announces its interim financial results for the three-month and nine-month periods ended September 30, 2005, prepared in accordance with International Financial Reporting Standards.

1. OVERVIEW

(€'m)	Q3 05	Q3 04	Δ%	9M 05	9M 04	Δ%
Operating Revenues	890.4	699.4	27.3	2,599.4	2,209.4	17.7
EBITDA	169.7	141.9	19.6	484.8	603.3	-19.6
Adjusted EBITDA*	169.7	141.9	19.6	484.8	455.3	6.5
Adjusted EBITDA Margin	19.1%	20.3%	-1.2pt	18.7%	20.6%	-1.9pt
Net Profit	113.4	87.0	30.3	316.2	375.5	-15.8
Adjusted Net Profit*	113.4	87.0	30.3	316.2	279.3	13.2

* Excluding income from release of provisions of €148.0m in 9M 04. Net profit also reflects tax implications of the abovementioned adjustments.

OPAP reports strong financial results for the nine-month period ended September 30, 2005. Revenues for the period grew to €2,599.4m, up 17.7% on 2004. Revenues from OPAP's numerical games amounted to €1,594.7m (2004: €919.0m), up 73.5%, largely driven by our new game *KINO* (€1,249.7m) and the good performance of *JOKER*, which is up 8.4% to €200.9m (2003: €185.3m). *Stihima*, the Company's largest sports betting game was down 23.3% in the period to €946.6m (2004: €1,234.5m).

Adjusted EBITDA for the period amounted to €484.8m, up 6.5% on 2004 excluding income from the release of provisions of €148.0m. Adjusted EBITDA margin in the nine months decreased to 18.7% from 20.6% last year, mainly due to the increase in the payout ratio of *Stihima* and higher distribution costs in the period. Adjusted Net Profit for the nine-month period amounted to €316.2m, 13.2% up on 2004, after reflecting the tax implications of the abovementioned adjustments.

Commenting on the nine-month results Mr. Neiadas, OPAP's CEO, noted:

“We are pleased to report another period of strong growth in revenue and profitability. We are particularly encouraged by the recovery of one of our most important games *Stihima* and the continued good performance of our numerical games. We are optimistic about the potential of *Stihima* following the approval of three of the four pending regulations for the rejuvenation of the game.”

2. FINANCIAL REVIEW

Operating Revenues for the Three-month and Nine-month periods ended September 30, 2005 and 2004

(€'m)	Q3 05	Q3 04	Δ%	9M 05	9M 04	Δ%
Stihima	344.0	350.4	(1.8)	946.6	1,234.5	(23.3)
PROPO	12.7	11.7	8.5	57.1	54.5	4.8
PROPO-GOAL	0.3	0.3	0	1.0	1.4	(28.6)
Total Sports Betting	357.0	362.4	(1.5)	1,004.7	1,290.4	(22.1)
JOKER	93.5	49.7	88.1	200.9	185.3	8.4
LOTTO	14.7	14.0	5.0	43.0	46.8	(8.1)
PROTO	12.1	11.2	8.0	32.7	35.2	(7.1)
EXTRA 5	4.6	7.5	(38.7)	15.3	27.8	(45.0)
SUPER 3	16.4	30.5	(46.2)	53.0	101.1	(47.6)
KINO	392.1	224.2	74.9	1,249.8	522.8	139.1
Total Numerical Games	533.4	337.1	58.2	1,594.7	919.0	73.5
Total Revenues	890.4	699.4	27.3	2,599.4	2,209.4	17.7

Total Revenues increased by 17.7% from €2,209.4m in the first nine months of 2004 to €2,599.4m in the first nine months of 2005. Revenues for the third quarter were up 27.3% compared to the same period last year.

Sports betting revenues decreased by 22.1% in the period, with the third quarter, however, showing a much smaller decline of 1.5% due to the improving revenue performance of *Stihima*, which decreased by 31.9% in July and 1.3% in August, but rebounded strongly in September with an increase of 19.5%. The large decrease in July is partly due to the strong performance in *Stihima* during the Euro 2004 tournament in July of last year. We believe that the improved performance of *Stihima* in the third quarter is mainly due to an increase in the payout ratio, which was agreed in June of this year as part of the package of measures to revitalise the game. Revenues from *PROPO* were up 8.5% in the third quarter and 4.8% in the nine-month period.

Revenues from numerical games in the first nine months of the year were up 73.5% to €1,594.7m from €919.0m last year, largely driven by *KINO* as well as solid growth from *JOKER*, which increased by 8.4% to €200.9m due to favourable jackpot rollovers. *JOKER* revenues were particularly strong in the third quarter posting an increase of 88.1%. Numerical games represented 61.3% of total revenues in the first nine months of 2005 compared to 41.6% in the same period of 2004.

Revenues from *KINO* amounted to €1,249.8m in the first nine months of 2005. Daily *KINO* revenues per agent have shown approximately a 7.0% decline in the third quarter compared to the second quarter from just over €870 to approximately €813. We believe this is mainly due to the fact that the playing hours of 12 to 2 p.m. and 6 to 9 p.m. are less popular playing times during the summer. However, in October we have witnessed an improvement in daily *KINO* revenues per agent at the levels of the second quarter.

Lotto revenues were up 5.0% in the third quarter, limiting the decline for the nine-month period to 8.1%. *SUPER 3* and *EXTRA 5* revenues in the first nine months declined by 47.6% and 45.0% respectively, as expected and already mentioned in the past mainly due to the continued success of *KINO*.

Cost of Sales for the Three-month and Nine-month periods ended September 30, 2005 and 2004

(€'000)	Q3 05	Q3 04	Δ%	9M 05	9M 04	Δ%
Prize payouts to lottery and betting winners	569,575	430,119	32.4	1,675,073	1,332,806	25.7
Lottery agents' commissions	73,190	57,802	26.6	210,431	186,621	12.8
Betting commissions	34,719	35,060	(1.0)	97,673	125,975	(22.5)
Depreciation	970	1,933	(49.8)	3,022	5,375	(43.8)
Amortisation	4,334	4,404	(1.6)	13,009	13,236	(1.7)
Repairs and maintenance	2,721	1,812	50.2	6,592	5,443	21.1
Outside resourcing	2,636	2,511	5.0	7,869	8,837	(11.0)
Greek Professional Football Association	707	428	65.2	4,612	4,115	12.1
Staff cost	3,605	3,333	8.2	10,135	9,537	6.3
Other expenses	5,945	5,685	4.6	16,339	18,466	(11.5)
Provisions for bad debtors	(671)	888	(175.6)	1,600	3,797	(57.9)
Retirement benefit costs	259	178	45.5	796	691	15.2
Total Cost of Sales	697,989	544,153	28.3	2,047,151	1,714,899	19.4

OPAP's most significant cost relates to the payouts to lottery and betting winners, which in the first nine months of 2005 increased by 25.7% to €1,675.1m. Overall, payouts as a percentage of operating revenues increased from 60.3% in the first nine months of 2004 to 64.4% in the same period of 2005. This increase is primarily due to *KINO*'s higher payout ratio, despite increased revenues from *Joker*, which is a lower payout game. Average agents' commissions on overall sales declined to 8.1% (2004: 8.4%) due to the higher proportion of revenues from *KINO*, which pays a lower commission to agents (7.0%).

Staff costs were higher in the first nine months of 2005 compared to 2004 due to increased personnel combined with salary increases.

Gross Profit

Reflecting the above factors, our gross profit in the first nine months of 2005 increased by 11.7% to €552.3m from €494.5m in the same period of 2004. Gross profit margin was 21.3% in the period compared to 22.4% last year.

Distribution Costs

Our distribution costs increased to €59.1m in the first nine months of 2005 (2004: €38.5m) due to increased sponsoring expenditure, although advertising expenditure was slightly reduced.

Administrative Expenses

Our administrative expenses increased to €27.4m from €21.2m in the first nine months of 2004, mainly due to increased personnel combined with salary increases.

Profit from Operations

Reflecting the above factors, our profit from operations decreased by 19.4% from €581.5m in the first nine months of 2004 to €467.5m in 2005. However, profit from operations after adjusting for the release of the Intralot arbitration provisions registered in the first nine months of 2004 increased by 7.8% in the same period of 2005.

Tax Expense

Our tax expense decreased to €159.6m in the first nine months of 2005 from €210.9m in the first nine months of 2004 mainly due to the release of the Intralot arbitration provisions and the reduction of the corporate income tax rate from 35% to 32%. Tax expense for the first nine months in 2005 includes an amount of €6.4m that resulted from the tax audit for the years 2003 and 2004.

Net Profit for the Period

Our net profit for the period decreased by 15.8% from €375.5m in the first nine months of 2004 to €316.2m in the first nine months of 2005. However after adjusting for the release of the Intralot arbitration provisions, our net profit for the period increased by 13.2% from €279.3m in the first nine months of 2004 to €316.2m in the first nine months of this year.

Cash Flows for the Three-month and Nine-month periods ended September 30, 2005 and 2004

(€'000)	Q3 05	Q3 04	Δ%	9M 05	9M 04	Δ%
Cash Flows from Operating Activities	24,872	46,449	(46.5)	398,605	316,139	26.1
Cash Flows from Investing Activities	2,322	614	278.2	347	(9,123)	103.8
Cash Flows from Financing Activities	(1,914)	(1,036)	84.7	(308,966)	(159,882)	93.2

Cash from our operations was lower by 46.5% in the third quarter reducing the growth of cash from our operating activities to 26.1% for the first nine months in 2005. The decrease in the third quarter is a result of: a) the settlement of outstanding tax liabilities in respect of the fiscal year 2003, b) the increase of the payout ratio of *Stihima* and c) increase in accounts receivables and prepayments.

3. MAIN DEVELOPMENTS

Payment of Interim Dividend

On November 21, OPAP's Board of Directors decided the payment of an interim dividend of €0.48 per share, compared with an interim dividend of €0.55 per share last year. This decrease is a one-off event as a result of last year's reversal of the Intralot provision and does not represent a divergence from OPAP's stated dividend policy. OPAP's share will trade ex-dividend as of December 14, entitling all shareholders as of December 13 to receive the interim dividend, with payment expected within 2005.

Developments in Stihima

On November 16 three out of the four regulations proposed by OPAP in early August concerning the revitalisation of *Stihima* were published in the Government Gazette. As a result on November 19 we introduced under/over betting and shortly we will introduce the other new forms of betting (eg, live betting, new sport and non-sport events). In relation to the introduction of Greek soccer games in *Stihima*, we are currently anticipating the Government's comments on our proposed regulations, in order to resubmit our proposal for approval.

Election of New Board of Directors

At the recent general meeting of shareholders a new eleven-member Board of Directors (previously thirteen members) was elected. Based on the recently amended relevant legislation, six members were appointed by the Hellenic Republic and the remaining five members were elected by the general assembly.

About OPAP

OPAP is the leading gaming company in Greece and holds the sole concession to operate and manage eleven numerical lottery and sports betting games. In addition, OPAP holds the sole concession to operate and manage any new sports betting games in Greece as well as the right of first refusal to operate and manage any new lottery games permitted by the Hellenic Republic. OPAP is listed on the Athens Stock Exchange and has a free float of c. 66% with the remainder held by the Hellenic Republic. Contact: Mr. Konstantinos Tsaoussis, Tel: +30 210 57 98 206, email: tsaoussis@opap.gr

APPENDICES TO FINANCIAL STATEMENTS**(Prepared in accordance with International Financial Reporting Standards)**

- I. OPAP S.A., Income Statements for the Nine-month periods ended September 30th, 2005 and 2004
- II. OPAP S.A., Balance Sheets as at September 30th, 2005 and December 31st, 2004
- III. OPAP S.A., Cash Flow Statements for the Nine-month periods ended September 30th, 2005 and 2004

APPENDIX I
OPAP S.A.

Income Statements
For the Nine-month Periods Ended September 30, 2005 and 2004
(Thousands of Euros, except for per share amounts)

	2005		2004	
	1/1-30/09/2005	1/7-30/09/2005	1/1-30/09/2004	1/7-30/09/2004
Revenues	2.599.429	890.445	2.209.443	699.360
Cost of sales	(2.047.151)	(697.989)	(1.714.899)	(544.154)
Gross profit	552.278	192.456	494.544	155.206
Other operating income	3.779	1.582	2.173	306
Distribution costs	(59.130)	(19.272)	(38.526)	(13.164)
Administrative expenses	(27.450)	(9.799)	(21.200)	(6.240)
Other operating expenses	(2.025)	(828)	(1.798)	(958)
Income from provisions	0	0	148.012	0
Income from associates	0	0	133	15
Amortization of goodwill	0	0	(1.817)	(606)
Profit from operations	467.452	164.139	581.521	134.559
Net financing results	8.302	2.408	4.788	1.600
Profit before tax	475.754	166.547	586.309	136.159
Tax expense	(159.576)	(53.154)	(210.906)	(49.211)
Profit after tax	316.178	113.393	375.403	86.948
Attributable to:				
Equity Holders	316.181	113.391	375.464	86.977
Minority Interest	(3)	2	(61)	(29)
Basic earnings per share	0,99	0,36	1,18	0,27

APPENDIX II

OPAP S.A.
Balance Sheets As at September 30, 2005 and December 31, 2004
(Thousands of Euros)

	September 30, 2005	December 31, 2004
ASSETS		
Current assets		
Cash and cash equivalents	513,553	423,567
Inventories	276	482
Trade receivables	41,599	36,381
Other receivables	181,701	227,967
Total current assets	737,129	688,397
Non - current assets		
Intangible assets	231,935	244,704
Property, plant and equipment	37,123	40,350
Goodwill	21,196	21,196
Investments in associates	338	338
Other non current assets	11,436	11,526
Deferred tax assets	6,112	6,538
Total non-current assets	308,140	324,652
TOTAL ASSETS	1,045,269	1,013,049
EQUITY & LIABILITIES		
Current liabilities		
Borrowings	15,852	21,574
Trade and other payables	128,354	117,179
Tax liabilities	325,963	340,771
Accrued liabilities	33,433	4,858
Total current liabilities	503,602	484,382
Non - current liabilities		
Borrowings	17,786	25,345
Employee benefit plans	23,249	23,369
Provisions	730	-
Other liabilities	5,567	5,277
Total non current liabilities	47,332	53,991
Capital and Reserves		
Issued capital	95,700	95,700
Reserves	43,700	43,700
Dividends proposed	-	296,670
Exchange differences	192	41
Retained earnings	354,585	38,404
Equity attributable to equity holders	494,177	474,515
Minority interest	158	161
Total equity	494,335	474,676
TOTAL EQUITY & LIABILITIES	1,045,269	1,013,049

APPENDIX III
OPAP S.A.

**Cash Flow Statements
For the Nine-month Periods Ended September 30, 2005 and 2004
(Thousands of Euros)**

	1/1-30/09/2005	1/1-30/09/2004
OPERATING ACTIVITIES		
Profit Before tax	475,754	586,309
Adjustments for:		
Depreciation & Amortization	17,366	21,787
Net financing income	(9,471)	(6,830)
Employee benefit plans	1,175	672
Provisions for bad debts	1,600	3,797
Released provisions for contingent liabilities	0	(148,012)
Other non cash items	(307)	(1,062)
	486,117	456,661
Increase (Decrease) in inventories	206	63
Increase (Decrease) in trade & other receivable	49,074	(44,141)
Increase (Decrease) in payables	51,557	5,446
Increase (Decrease) in taxes payables	(4,350)	(796)
	582,604	417,233
Income taxes paid	(183,999)	(101,094)
Cash flow from operating activities	398,605	316,139
INVESTING ACTIVITIES		
Proceeds from sale of plant and equipment	0	118
Guarranties	(30)	-
Loans raised to personnel	(60)	(822)
Purchase of plant and equipment	(8,839)	(14,093)
Purchase of intangible assets	(195)	(1,156)
Interest received	9,471	6,830
Cash flow from investing activities	347	(9,123)
FINANCING ACTIVITIES		
Repayment of borrowings	(13,283)	(21,426)
Dividends returns (paid)	(295,683)	(138,456)
Cash flow from financing activities	(308,966)	(159,882)
Net increase (decrease) in cash and cash equivalents	89,986	147,134
Cash and cash equivalents at beginning of year	423,567	294,806
Cash and cash equivalents at end of year	513,553	441,940